

## Projektpartnersuche für den Green Deal Call

**ZTS**

Zentrum für Technologiestruktur-entwicklung  
Region Pflanz-Großbritannien GmbH

[een.ec.europa.eu](http://een.ec.europa.eu)

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Glaubitz, 09.12.2020



# Wie?

Es gibt verschiedene Möglichkeiten Partner zu suchen oder sich als potentiellen Partner zu präsentieren

- 1) Eigene Netzwerke
- 2) Enterprise Europe Network
- 3) Funding & Tender Portal
- 4) Plattformen der Nationalen Kontaktstellen  
speziell NCPs CaRE Partner SearchTools

# Wer?

## Enterprise Europe Network:

größtes Netzwerk weltweit zur Unterstützung von KMU

- Über **100** Konsortien in über **60** Staaten
- Ca. **600** Partnerorganisationen (IHKs, regionale Wirtschaftsförderer, Transferzentren an Universitäten und Technologieagenturen)
- Ca. **3.000** Mitarbeiter
- Assoziierte Staaten u. a.
  - USA, Kanada, Neuseeland
  - China, Japan, Südkorea
  - Russland
  - Indien
  - Schweiz



# Wer steht hinter dem EU-Netzwerk im Freistaat Sachsen?



# EEN Innovations-Dienstleistungen

## Information von KMU zur Stärkung ihrer Wettbewerbsfähigkeit

- Für **alle KMU** mit Interesse an Internationalisierung und Innovation
- Allgemeiner EEN **Informations-Service**, meist gleichzeitig mehrere Adressaten

## Unterstützung von KMU bei Internationalisierung und Innovation

- Für KMU, welche über **konkrete Produkte, Dienstleistungen, Know-how** oder **Technologien** mit Potenzial für Innovation & Internationalisierung verfügen
- Personalisierte **Beratungs- und Unterstützungsleistungen**, gewöhnlich 1 zu 1

## Erhöhung der Kapazität von KMU zum Innovationsmanagement

- Für KMU mit **echtem Potenzial** für internationales Wachstum, aber **ohne ausreichende Kapazität zum Innovationsmanagement**
- **Personalisierter Service** über mehrere Tage, 1 zu 1

## Bereitstellung von Schulungsleistungen im KMU-Instrument

- **Key Account Management**, mehrere Tage, 1 zu 1
- Für **Begünstigte der Förderung im KMU-Instrument**, Stufe 1 und 2

# EEN Innovations-Dienstleistungen

## Beispiel Partner Search in EEN-Datenbank

### Research & Development Request Details

Profile Status: **Published**  
Expires: **04 Dec 2020**

**H2020 Green Deal LC-GD-3-2-2020: Demonstration of systemic solutions for the territorial deployment of the circular economy: Partners from Belgium, Germany, Greece, Portugal or Sweden sought for socio-economic analysis and citizen engagement**

Ref: RDFR20201117001

#### Details

Title:	H2020 Green Deal LC-GD-3-2-2020: Demonstration of systemic solutions for the territorial deployment of the circular economy: Partners from Belgium, Germany, Greece, Portugal or Sweden sought for socio-economic analysis and citizen engagement
POD Reference:	RDFR20201117001
	<a href="#">Public Link</a>

**Seeking a consortium for H2020 Green Airports call to demonstrate and develop green airway heating solutions**

Ref: RDFI20201112001

#### Details

Title:	Seeking a consortium for H2020 Green Airports call to demonstrate and develop green airway heating solutions
POD Reference:	RDFI20201112001
	<a href="#">Public Link</a>
Summary:	A Finnish economic development corporation is searching for a multidisciplinary consortium or a coordinator of consortium to apply for the call H2020 LC-GD-5-1-2020 Green Airports & Ports, to research, test and pilot green airway heating solutions. The potential consortium might include partners with the appropriate complementary knowledge and skills and they might be industry, consultancy, airport/port authorities, universities, academia etc. under research cooperation agreement.

# Partner Search

Info Days und Brokerage Events



**Virtual  
International  
Partnering**  
Innovation in Environment &  
Energy & Circular Economy

4 May 2020 - 31 Dec 2020

Innovation in Environment &  
Energy & Circular Economy

<https://international-partnering-environment-2020.b2match.io/>

# Partner Search

## Erfolgsfaktoren für Brokerage Events



Take time to prepare and follow-up  
to save time later

Quelle: NCP Brussels

# Partner Search

Erste Adresse ist immer das **Funding & Tenders Portal**

- eigene Suchprofile (Offer/Request) kann nur der Lear einstellen

Bei einer Suche nach Partnern für ein Konsortium schaue ich zuerst nach, ob das jeweilige Unternehmen/ Institut einen PIC (**Participant Identification Code**) hat.

The screenshot shows the top navigation bar of the European Commission's Funding & tender opportunities portal (SEDIA). The main heading is "Participant Register". Below the heading, there is a paragraph explaining that organizations need to be registered and have a 9-digit Participant Identification Code (PIC) to participate in project proposals. The page is divided into two main sections: "Is your organisation already registered? PIC search" and "Register your organisation". The "PIC search" section includes a text input field and a "Search a PIC" button. The "Register your organisation" section includes a text input field and a "Register your organisation" button. The bottom left corner of the page shows the URL "een.ec.europa.eu".

European Commission | Funding & tender opportunities  
Single Electronic Data Interchange Area (SEDIA)

SEARCH FUNDING & TENDERS | HOW TO PARTICIPATE | PROJECTS & RESULTS | WORK AS AN EXPERT | SUPPORT

## Participant Register

Online manual  
Register in the Participant Register

If you want to participate in a project proposal, your organisation needs to be registered and have a 9-digit Participant Identification Code (PIC). Please quote your PIC in all correspondence.  
The register contains all participants of EU programmes.

### Is your organisation already registered? PIC search

Please check whether your organisation has already been registered. If so, no need to register it again.

### Register your organisation

To register, you need to login in the Portal or, if you are a new user, create your account.  
Check what information you need to register in the Online Manual - and keep it to start registration, click on the button below.

een.ec.europa.eu

# Partner Search

## Building and renovating in an energy and resource efficient way

TOPIC ID: LC-GD-4-1-2020

Grant

<b>General information</b>	<b>General information</b>
Topic description	Programme <b>Horizon 2020 Framework Programme</b>
Conditions and documents	Call <a href="#">Building a low-carbon, climate resilient future: Research and innovation in support of the European Green Deal (H2020-LC-GD-2020)</a>
Partner search	<a href="#">See budget overview</a>
Submission service	
Topic related FAQ	
Get support	Type of action <b>IA Innovation action</b> <a href="#">Open for submission</a>
Call information	Deadline model                      Opening date                      Deadline date <b>single-stage</b> <b>22 September 2020</b> <b>26 January 2021 17:00:00 Brussels time</b>
Call updates	
<a href="#">Go back to search results</a>	<b>Topic description</b>
	Specific Challenge: With rising focus on the building sector (e.g. the 'renovation wave' initiative of the European Green Deal) in view of the full decarbonisation by

# Partner Search

Topic pages

Topic page content:

- 1. Eligible countries:** described in Annex A of the Work Programme. A number of non-EU/non-Associated Countries that are not automatically eligible for funding have made specific provisions for making funding available for their participants in Horizon 2020 projects. See the information in the Online Manual.
- 2. Eligibility and admissibility conditions:** described in the Work Programme part "European Innovation Council (EIC)".

**Find potential partner organisations**

Go to top

Partner Search

**61** Organisations are looking for collaborating partners for this topic

[View / Edit](#)

LEARS, Account Administrators or self-registrants can publish partner requests for open and forthcoming topics after logging into this Portal.

Go to top

Select your type of action to start submission

To access the Electronic Submission Service of the topic, please select the **type of action** that is most relevant to your proposal from the list below and click on the **Start Submission** button. You will then be asked to confirm your choice of the type of action and topic, as these cannot be changed in the submission system. Upon confirmation you will be linked to the correct entry point.

To access existing draft proposals for this topic, please login to the Participant Portal and select the My Proposals page of the My Area section.

Type of Action: SME instrument phase 2 [ SME-2]	<a href="#">Start SUBMISSION</a>
Type of Action: SME instrument phase 1 [ SME-1]	<a href="#">Start SUBMISSION</a>

Get support

[Online manual "Submit a proposal"](#) | [IT HOW TO "Submission of Proposals"](#)

Go to top

Get support

Please read carefully all provisions below before the preparation of your application.

**H2020 Online Manual** is your guide on the procedures from proposal submission to managing your grant.

**Need help?**

# Partner Search

General information

Topic description

Conditions and documents

**Partner search**

Submission service

Topic related FAQ

Get support

Call information

Call updates

 [Go back to search results](#)

## Partner search

**226** Organisations are looking for collaborating partners for this topic

[View / Edit](#)

LEARs, Account Administrators or self-registrants can publish partner requests for open and forthcoming topics after logging into this Portal.

### Start submission

To access the Electronic Submission Service, please click on the submission-button next to the type of action that corresponds to your proposal. You will then be asked to confirm your choice of the type of action and topic, as these cannot be changed in the submission system. Upon confirmation, you will be linked to the correct entry point.

To access existing draft proposals for this topic, please login to the Funding & Tenders Portal and select the My Proposals page of the My Area section.

**Select your Type of action:**

Innovation action [IA]

[Start submission](#)

[Need help?](#)

# Partner Search

## Partner Search list

Results: 55



Q DE

ORGANISATION NAME ▾ REQUEST DATE ▾ ORGANISATION TYPE ▾ COUNTRY ▾ EXPERTISE REQUEST OR OFFER ▾ ACTIONS ▾

HOLO-INDUSTRIE 4.0 SOFTWARE GMBH

Founded in 2015, Holo-Light specializes in immersive software and technologies in Augmented and Virtual Reality where we see a huge driver for global digitization and a new way of experiencing and interacting with content. We are already participating in several successful HORIZON 2020 R&D Projects moving forward the INDUSTRY and CONSTRUCTION 4.0 revolution and we are now looking for consortiums to apply for the aforementioned call. Please contact f.leddi@holo-light.com

25-Nov-2020

Small or medium-size enterprise

DE

Expertise offer

Actions

SOCIETE TUNISIENNE D ELECTRICITE ET DE GAZ

STEG is an organization operating in the field of energy produces, transports and distributes

# Partner Search



## Partner Search



Search by  
Involvement in EU funded programmes

**Keyword**

batterie

**Topic**

Type a topic ...

**Call**

Select a call ...

**Programme**

Horizon 2020 Framework Programme (H2020)

Search by  
Organisation details

**Organisation name**

Type an organisation name ...

**Organisation type**

Small or medium-size enterprise

**Country**

Germany

Any use of the Funding and Tenders Portal for a commercial purpose is forbidden. Any misuse of it will lead to the refusal of access to the Funding and Tenders Portal.

Find partners for your project ideas among the participants in past EU projects.

- Enter a keyword or a topic of a past call for proposals for finding related organisations.
- Search by geographical criteria or by types of organisation.
- For more specialised partner search service see Online Manual.

Results: 24

Download excel list

Search the results

ORGANISATION NAME	ORGANISATION TYPE	ORGANISATION STATUS	COUNTRY	CITY	#PROJECTS
SUNFIRE GMBH	Small or medium-size enterprise	VALIDATED	Germany	DRESDEN	4
ACCUREC-RECYCLING GMBH	Small or medium-size enterprise	VALIDATED	Germany	KREFELD	3
CUSTOM CELLS ITZEHOE GMBH	Small or medium-size enterprise	VALIDATED	Germany	ITZEHOE	1
Surflay Nanotec GmbH	Small or medium-size enterprise	VALIDATED	Germany	BERLIN	1
JLM INNOVATION GMBH	Small or medium-size enterprise	VALIDATED	Germany	TUEBINGEN	1
K & S GMBH PROJEKTMANAGEMENT	Small or medium-size	VALIDATED	Germanv	AACHEN	1

# Funding & Tenders Portal

## Main collaboration partners



Leaflet | © OpenStreetMap contributors | Disclaimer

## Projects list

Results: 15      Filtered by:  batterie  Horizon 2020 Framework Programme (H2020)      [Download excel list](#)     

TITLE ^	ACRONYM ^	PROGRAM ^	PROJECT ID ^	ACTIONS ^
Biogas-fired Combined Hybrid Heat and Power Plant	Bio-HyPP	H2020	641073	<a href="#">Contact project</a>
Commercial-scale SOFC systems	ComSos	H2020	779481	<a href="#">Contact project</a>
Green Industrial Hydrogen via Reversible High-Temperature Electrolysis	GrInHy	H2020	700300	<a href="#">Contact project</a>

# Partner Search

Immer selbst aktiv werden.

Es gibt spezifische Angebote von Netzwerken.

## C-Energy 2020

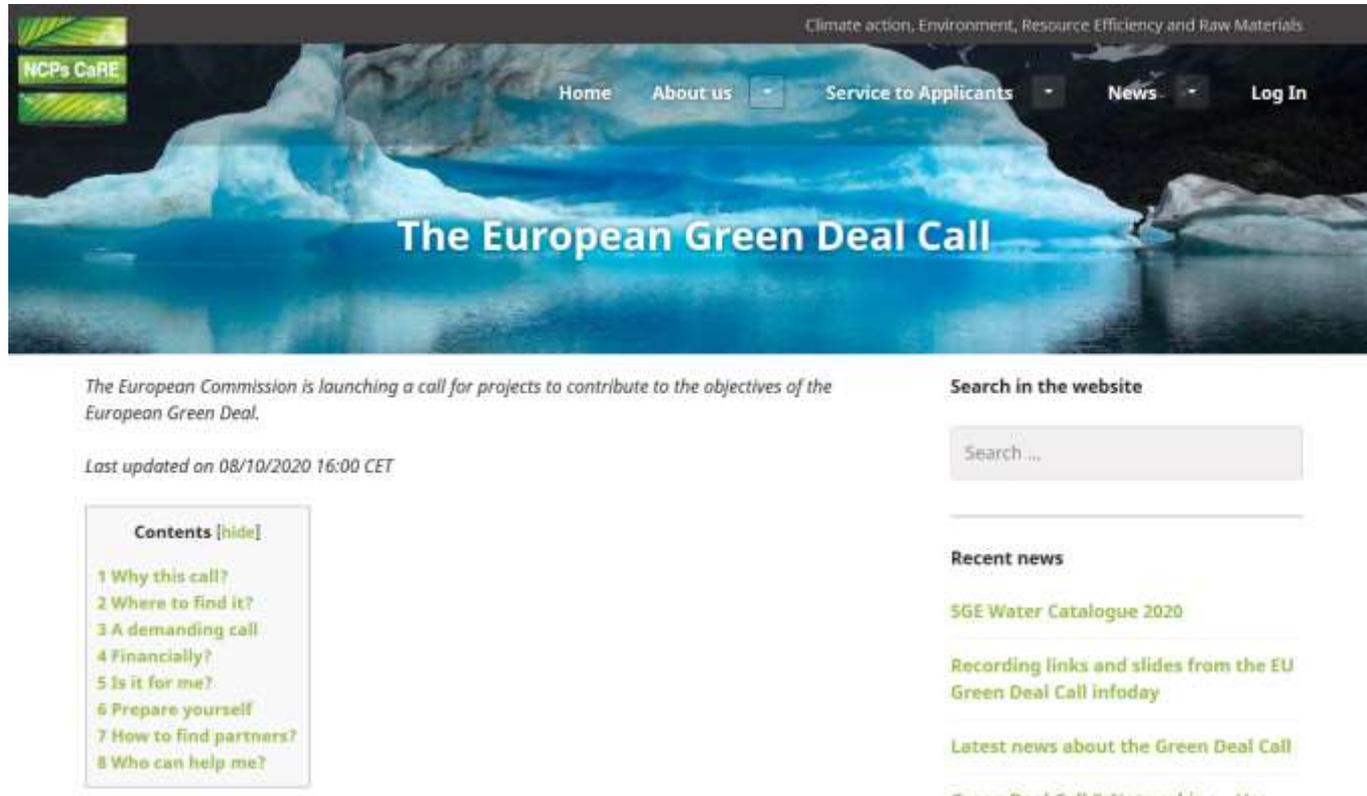
*Partner search for Horizon 2020 'Secure, clean and efficient energy' (Societal Challenge 3)*

The C-Energy2020 Partner Search Tool has been created as part of the C-Energy2020 network and is linked from the **Network website**. The purpose is to offer a comprehensive and easy to use web-based tool that supports the building of consortia for promising proposals that are targeted at the open calls under the Horizon2020 Energy Work Programme.

<http://www.partnersearch.c-energy2020.eu/>

# Partner Search

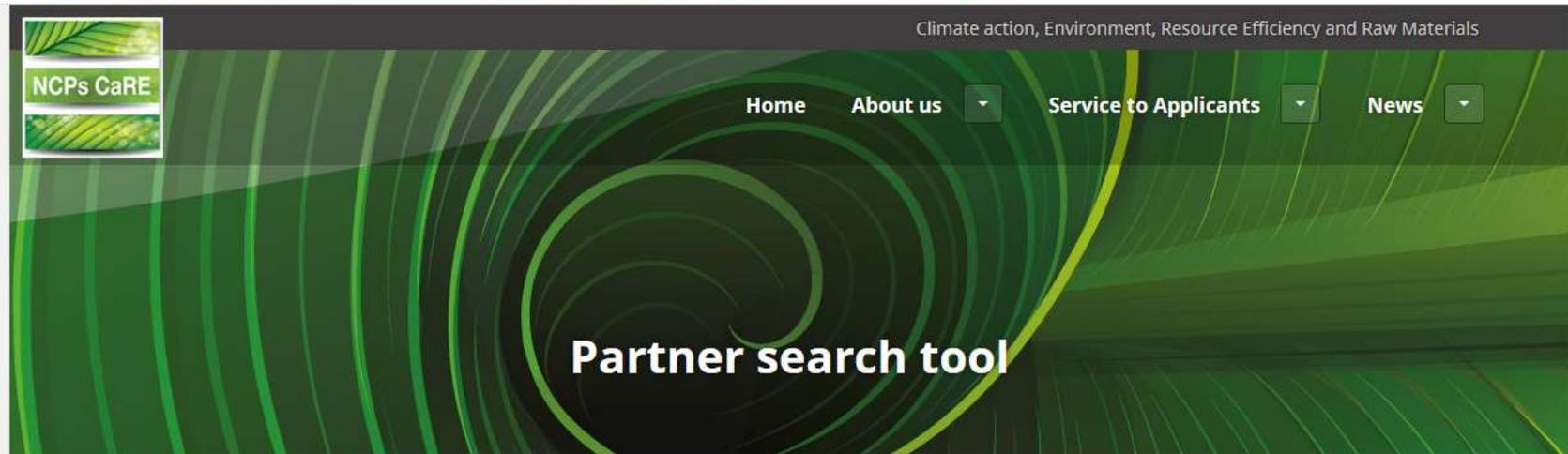
Es gibt Suchplattformen von unterschiedlichen Nationalen Kontaktstellen:



The screenshot shows the website for NCPs CaRE (National Contact Points for Climate Action, Resource Efficiency and Raw Materials). The header includes the text "Climate action, Environment, Resource Efficiency and Raw Materials" and navigation links for "Home", "About us", "Service to Applicants", "News", and "Log In". The main banner features a large image of an iceberg with the text "The European Green Deal Call". Below the banner, there is a paragraph: "The European Commission is launching a call for projects to contribute to the objectives of the European Green Deal." and a timestamp: "Last updated on 08/10/2020 16:00 CET". A "Contents [hide]" section lists eight items: "1 Why this call?", "2 Where to find it?", "3 A demanding call", "4 Financially?", "5 Is it for me?", "6 Prepare yourself", "7 How to find partners?", and "8 Who can help me?". On the right side, there is a "Search in the website" box with a search input field, a "Recent news" section with a link to "SGE Water Catalogue 2020", and another link for "Recording links and slides from the EU Green Deal Call infoday".

[http://www.ncps-care.eu/?page\\_id=3988](http://www.ncps-care.eu/?page_id=3988)

# Partner Search



## Partner Searches for GREEN DEAL Call Topics is available in NCPs CaRE Partner Search Tool

The call has been published on 17 September 2020 and will be open till 26 January 2021.

The NCPs CaRE Partner Search Tool contains all Green Deal Topics where you can make your expertise known either as partner or consortium. In a joint effort, the various networks of National Contact Points have set up a single, online partnering tool dedicated to the topics announced under the European Green Deal Call. The partnering tool can help you to locate cooperation possibilities within the work programme for the topics in 2020 of the Green Deal Call. Kindly read the steps below in order to register.

<http://partnersearch.ncps-care.eu/>

- [Login](#)
- [Registration](#)

## Partner search

- [Partner Search Home](#)
- [Search Entries](#)
- [Search Profiles](#)
- [List Entries Offer](#)
- [List Entries Search](#)
  
- [Other NCP partner search tools](#)

# Partner Search



REGISTRATION >

USER LOGIN >

BACK TO REGISTRATION OVERVIEW >

Home | Legal Notice | Privacy Policy

## Register new User

✓ Save

### Profile Details

Sex

please choose

First Name (\*)

Last Name (\*)

Beispiel für ein gutes, kurzes und präzises Kompetenzprofil:

<http://partnersearch.ncps-care.eu/index.php?index=58#/detail/1268>

Es besteht die Möglichkeit ein Suchprofil zu hinterlegen (E-Mail Alerts)

# Partner Search

## ETNA2020

*Partner search for Horizon 2020 'Smart, Green and Integrated Transport' (Societal Challenge 4)*

The partner search tool is dedicated to the project proposals to be submitted under the H2020 'Smart, Green and Integrated Transport' calls. The tool is developed by the **H2020 National Contact Points network for Transport - ETNA Plus**.

[http://www.transport-ncps.net/?option=com\\_k2&view=item&layout=item&id=400&Itemid=370](http://www.transport-ncps.net/?option=com_k2&view=item&layout=item&id=400&Itemid=370)

## SiS.net2

*Partner search for Horizon 2020 "Science with and for Society" (SwafS)*

Are you looking for project partners for Science with and for Society call for proposals? SiS.net brings together National Contact Points from more than 70 representatives from countries participating in Horizon 2020, in Europe and beyond and can assist in finding relevant partners for your projects.

[www.sisnetwork.eu/partner-search/](http://www.sisnetwork.eu/partner-search/)

# Tipps

## **Newsletter der branchen-/technologiespezifischen Nationalen Kontaktstelle (NKS) abonnieren:**

- Informationen zu aktuellen Calls
- Veröffentlichung von Arbeitsprogrammen
- Termine von Info Days und Brokerage Events
- Ergebnisse der Calls
- Termine von Veranstaltungen und Webinaren mit Beteiligung der NKS
- Umfragen

## **Newsletter des EEN Sachsen abonnieren:**

- Neuigkeiten aus dem EU-Ökosystem
- Veranstaltungshinweise
- Partnergesuche und -angebote

# Viel Erfolg!



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## ZTS

Zentrum für Technologiestruktur-entwicklung  
Region Niesa-Großenhain GmbH



*Wir stehen Unternehmen zur Seite*

